

ERAPPA 2016

Sponsorship and Exhibitor Package Application

October 16-18, 2016
Scotiabank Convention Centre
Niagara Falls, Ontario, Canada

GENERAL INFORMATION AND CONDITIONS OF CONTRACT:

Agreement between Exhibitor and Eastern Regional Association of Higher Education Facilities Officers (ERAPPA) for Exhibit Space at the ERAPPA 2016 Annual Conference, October 16-18, 2016.

Sponsors and Exhibitors agree to abide by the following conditions, terms, rules and regulations as a condition for purchasing/using an exhibit space at the ERAPPA Conference ("Conference"), event management by ConferSense Planners Inc. ("Event Manager") with exposition support from Stronco ("Stronco"). The Conference will be held at the Scotiabank Convention Centre Niagara Falls ("SCCNF").

- Once an application is accepted, ERAPPA reserves the right to accept or reject any application in its sole discretion. Available Booth locations are based on sponsorship level.
- 100% payment of the listed cost of Exhibit Space/Sponsorship Level desired must accompany Applications. No Applications will be processed or confirmed until all items are received by Event Manager.
- Exhibitors are required to carry their own general liability insurance. Proof of general liability insurance may be required at any time by show management.
- No exhibitor may charge an admission fee to his booth or theater.
- Exhibitor agrees that its exhibit will be staffed at all times during the published hours of exhibit. All exhibits must remain intact until the official closing hour.
- In the event that the Exhibitor fails to exhibit in the space allotted to him on opening day, the Conference may make such use of said space as it sees fit without any liability whatsoever to the Exhibitor, who shall remain liable to it for the payment of the total booth price due under the contract.
- The Exhibition will close at 12:00 Noon on October 18th, 2016 and all exhibits must be removed from the exhibit floor not later than 3:00 pm of that day. No Exhibitor can dismantle a booth at any time during the Exhibit or before 12:00 Noon on October 18, 2016 except on specific written permission from the Event Manager. Exhibitors must observe the move-in and move-out times established by the Conference.
- The following equipment and furniture is included in the booth price and is to be furnished by the Conference: 10'x10' Booth Space. Booth fee includes pipe and drape, one 6' draped table, two side chairs, and company listing in conference program.
- The expense of installation or rental of any equipment, furniture, signs or appliances other than those enumerated in the last paragraph, shall be borne by the Exhibitor.
- All exhibit backgrounds must conform to the standard set by the Conference, which is as follows: no side rails may exceed 3' in height; background must not exceed 8' in height including the sign, and must not protrude from the back wall more than a maximum of 36" above the prescribed railing.
- No nails or bracing wires used in erection displays may be attached to the building of the SCCNF. All property destroyed or damaged by Exhibitors must be replaced to its original condition by Exhibitor or at the Exhibitor's expense.
- The booth to be occupied by the Exhibitor at the Conference must be properly constructed and attractively decorated in conformity with the general design and decor of the other booths at the Conference and in full and complete compliance and conformity with the general regulations established for the construction and decorations of booths by the Conference, Event Manager, and/or the SCCNF.
- Distribution of circulars or other materials may be made only within the assigned space.
- Over-the-counter sales are permitted as long as they do not interfere with the free flow of traffic in the Exhibit Halls. All such sales must be made from the front of the booth. Exhibitors with corner booths are entitled to transact business only across the front portion of the booth. All exhibitors making over-the-counter sales must comply with all Canadian federal, provincial and local laws, rules and regulations regarding sale transactions, including the collection of appropriate taxes.
- All materials used in the Exhibit Hall, Ballroom or any other room of the SCCNF MUST be non-flammable to conform with the Fire Regulations of the province of Ontario and the City of Niagara Falls. Electrical wiring and equipment installation must conform to the National Electric Code and the Electrical Code of the province of Ontario and the city of Niagara Falls. Material not conforming with such regulations will be removed immediately at the Exhibitor's expense. Engines, motors or any kind of equipment may be operated only with the consent of the Convention Services Manager at the SCCNF.
- The Conference booths can be occupied only by the Exhibitor whose application is approved. No booth can be occupied in whole or in part, for any purpose whatsoever by any other person or persons, and no subletting nor joint use by any means or for any purpose is permitted. Violators will be removed.
- All exhibits including products, equipment and furniture must be confined wholly within the booth space assigned on the official floor plan. No use for any purpose whatsoever may be made of aisles or any other space adjacent to the booth reserved.
- No Exhibitor can install or use any loud speaker, public address system, amplifier, megaphone or similar device or use any sales methods which in the sole judgment of the Conference may be annoying or prove a nuisance to the Conference.
- The Conference will provide a guard for the exhibit room, but it is understood that all products, equipment, furniture and furnishings of the Exhibitor are placed and exhibited at the sole risk of the Exhibitor and that neither ERAPPA, Event Manager, Stronco, the SCCNF, nor any of their respective officers, agents, employees or representatives assume responsibility of any kind. Therefore, it is suggested that the Exhibitor remove valuable samples or movable equipment from the booth reserved overnight.
- Neither ERAPPA, Event Manager, Stronco, the SCCNF nor any of their respective officers, agents, employees or representatives shall be responsible or liable in any way for any injury to person or property, loss or damage of any kind, sustained by any Exhibitor, employees of the Exhibitor or any other person by reason of fire, theft, water, or any other cause whatsoever, unless such injury, loss or damage was the result of a negligent or intentional act of ERAPPA, Event Manager, Stronco, SCCNF or any of its servants, agents or employees. It is further understood that the Exhibitor will indemnify and hold harmless ERAPPA, Event Manager, Stronco, SCCNF and any of their respective officers, agents, employees or representatives from damages, loss, cost or expense of any and all kind for any claim or legal action arising out of or by reason of personal injuries or property damage of any kind whatsoever, as well as the cost and expenses incurred against any such claim or claims, action or actions, arising out of the sole or contributing negligence of the Exhibitor or any of its employees, servants or agents.
- Should any Exhibitor misrepresent any product or article displayed in a booth, ERAPPA may forthwith, and without any liability whatsoever, terminate this contract for such booth and require the Exhibitor to remove from the premises all its products, equipment and furniture.
- ERAPPA may, at any time, forbid the installation or continuance of any exhibit or part thereof which in its sole judgment and discretion is detrimental to the interests of any other Exhibitor, or ERAPPA, or which is conducted in an objectionable manner; and may, at anytime and without notice, summarily remove any such exhibit or part thereof without any liability whatsoever to the Exhibitor.
- The Exhibitor shall comply with all the terms and provisions of all union or other contracts in effect at the time of the Conference affecting any phase of its conduct, construction, or relating to the building or premises wherein it shall be conducted.
- The decision on all matters which may arise not herein specifically covered or referred to, rests in the sole discretion or judgment of ERAPPA, and the Exhibitor agrees to accept the same. ERAPPA shall not be liable in any respect or any way for any such decision, provided it acts reasonably and in good faith.
- ERAPPA may, at any time prior to the scheduled opening date of the Conference, change the dates thereof (but not reduce the total time thereof), date the floor plan, or transfer ERAPPA to another building without any liability to Exhibitor.
- ERAPPA or Event Manager, Stronco, SCCNF or any of their respective officers, agents, employees or representatives may, without incurring any liability of any kind whatsoever, require any Exhibitor who violates any of the provisions of this contract or of its Conditions, Terms, Rules and Regulations, to forthwith remove himself together with his products, equipment and furniture, from the Conference.
- Exhibitor may cancel either its participation in the Conference or a portion of its exhibit space only upon written notification to Event Manager. Exhibitor shall not receive any refund of the fee paid. All such sums that are retained or are owing may be retained by ERAPPA in its discretion as liquidated damages. In addition, ERAPPA shall have the right, at its option, to instead pursue other legal or equitable remedies available to it in the event exhibitor defaults or fails to exhibit. If, because of war, fire, labor strikes, picketing, exhibit facility construction or renovation project, government regulation, public catastrophe, bomb threats, terrorist acts, acts of God or the public enemy, or other cause beyond the control of ERAPPA, the Convention or any part thereof is prevented from being held and is cancelled by ERAPPA, or the Exhibit Space becomes unavailable, ERAPPA in its sole discretion shall determine and refund to the Exhibitor its proportionate share of the balance of the agreed upon exhibit fees received by ERAPPA which remains after deduction of expenses incurred by ERAPPA in connection with the Convention and reasonable compensation to ERAPPA, but in no case shall the amount of the refund to the Exhibitor exceed the amount of the Exhibit fee paid by the Exhibitor.
- No agent or employee of ERAPPA has authority to modify, vary, change or waive any provisions of this contract or of these Conditions, Terms, Rules and regulations, and no such modification, variation, change or waiver shall be effective or binding upon ERAPPA unless in writing and signed by an authorized officer of ERAPPA. The waiver by ERAPPA of strict compliance with or performance of any of the provisions hereof shall not be deemed to include a waiver of any other provision.
- ERAPPA may in its sole discretion waive any clause of this Agreement, without affecting any other clause of the Agreement. In such event, all other clauses shall remain in full force and effect.
- Should any provisions of this Agreement be found to be unenforceable by a court of law, the remaining provisions shall remain valid and in full force and effect.
- Stronco has been appointed the official exhibition management company for the conference and has exclusive rights to leasing of equipment in the tradeshow building. Stronco has also been appointed the official shipping, customs brokerage, drayage and material handling firm. All exhibitors agree to use their services and not contract alternative suppliers for additional booth equipment, booth set-up and dismantle and custom brokerage.
- Exhibitors agree to comply with the policies regarding smoking for the Conference. Smoking is forbidden in all exhibition, function and meeting spaces, and all public spaces within the SCCNF and the host hotel.
- Exhibitors agree to comply with all union contracts, agreements between ERAPPA 2016 or ConferSense Planners Inc. and official contractors, serving companies and the host hotel of the Conference and the labour laws of the jurisdiction in which the buildings are located.
- The SCCNF will NOT accept materials or shipments sent directly to the SCCNF.

I verify that I have read the General Information and Conditions of Contract Section. By applying I indicate my acceptance of them.

Company Information *(Information completed here will be published in the conference program)*

Company Name: _____
Address: _____ City: _____
Province / State: _____ Zip / Postal: _____
Phone: _____ Fax: _____
E-mail: _____ Website: _____
Description of Product/Service: _____

Company Representative Information:

Name: _____ Address: _____
City: _____ Province / State: _____ Zip / Postal: _____
Phone: _____ Fax: _____ E-mail: _____

Complimentary Sponsor / Exhibitor Registrations *(maximum two):*

Complimentary Exhibitor Registration One:

Name: _____ Address: _____
City: _____ Province / State: _____ Zip / Postal: _____
Phone: _____ Fax: _____ E-mail: _____

Complimentary Exhibitor Registration Two:

Name: _____ Address: _____
City: _____ Province / State: _____ Zip / Postal: _____
Phone: _____ Fax: _____ E-mail: _____

SPONSORSHIP

Total Sponsorship

Sponsorship Level requested:

- HORSESHOE FALLS SPONSORSHIP *(Three opportunities @ \$12,000 + \$447.20 HST = \$12,447.20 US\$)*
- PLATINUM LEVEL SPONSORSHIP *(Seven opportunities @ \$9,000 + \$447.20 HST = \$9,447.20 US\$)*
- GOLD LEVEL SPONSORSHIP *(Nineteen opportunities @ \$7,500 + \$447.20 HST = \$9,947.20 US\$)*
- SILVER LEVEL SPONSORSHIP *(Fourteen opportunities @ \$5,500 + \$447.20 HST = \$5,947.20 US\$)*
- BRONZE LEVEL SPONSORSHIP *(Fifteen opportunities @ \$4,500 + \$447.20 HST = \$4,947.20 US\$)*

Opportunity I would like associated with my sponsorship:

First Choice: _____
Second Choice: _____
Third Choice: _____
Fourth Choice: _____
Fifth Choice: _____

EXHIBITOR LEVEL

Total Exhibitor Level

(Twenty-eight opportunities @ \$3,440 + \$447.20 HST = \$3,887.20 each US)

BOOTH SELECTION:

Please note: Booth location will be awarded according to 1st: sponsorship level, 2nd: Date Received.

Booth First Choice: _____
Booth Second Choice: _____
Booth Third Choice: _____
Booth Fourth Choice: _____
Booth Fifth Choice: _____

Please try and place our booth next to: _____

Please try and ensure that our booth is not placed next to: _____

I verify that I have read the conditions of contract and agree to adhere to them.

Signature: _____

Total Payment

Signature _____

Date _____

Payment:

- cheque (Must Be In U.S. Funds and Made Payable to York University)

  

Card number: _____

Exp. Date: _____

CVC/CVD No. _____